

# Gettin' Wheels!



2021


## FORD F-150 LARIAT

- Power Tailgate

Final Price

**\$75,075**

\* Price does not include taxes, licensing or dealer fees, dealer to dealer shipping or accessories.

 Call Us



NEGOTIATE PRICE



Apply For Credit



Book A Test Drive



Value My Trade

**Payment**

**\$447** B/W  
PLUS TAXES

**Lease**

**\$419** B/W  
PLUS TAXES

So, it's time to get your own vehicle!

w00t

The Ford F series is the best selling vehicle of all time. It was again in 2020. Let's get one.

**First: What is the difference between financing and leasing?**

The main difference between the two choices is ownership. If you finance the vehicle - it's your vehicle (well, if you make your payments!). When you lease a vehicle, the company always owns it. You are basically in a permanent rent situation.

So, if leasing is renting, why would anyone ever do this?

1. Leasing is cheaper
2. Always drive a 'new' vehicle

Leasing comes with some additional considerations:

1. Annual kilometer restrictions
  - a. The above truck allows you to drive 16,000 km / year.
2. If you want out of the lease early, you have to pay extra
3. You must give the vehicle back in perfect condition.
  - a. Sometimes this involves fixing a scratch that you didn't care about, replacing floor mats, and other misc expenses that you would not otherwise bother with.

Find a vehicle that you are interested in, and use the calculator to find your monthly finance/lease payments.

[Calculator](#)